

From: Judd Kuypers <judd.kuypers@flocksafety.com>
Subject: Re: Flock/KCHA Deployment Plan Update
To: Ponha Lim <PonhaL@kcha.org>
Cc: Kameron Mason <KameronM@kcha.org>; David Maitlen <david.maitlen@flocksafety.com>; Joshua Stottlemeyer <JoshuaS@kcha.org>
Sent: June 9, 2025 6:47 PM (UTC-04:00)
Attached: Quote_20250609_222425.docx

EXTERNAL EMAIL This email originated outside of KCHA. Do **NOT** click or open unexpected links or attachments. ***NEVER*** provide User ID or Password. If this email seems suspicious, click your **PHISH ALERT** button (or forward to HelpDesk@kcha.org from your cell phone).

Absolutely — please see the attached quote for 11 ALPR cameras and 1 ALPR/Solar bundle. I'm also awaiting an updated Certificate of Insurance from Flock's Billing Team that includes King County Housing Authority's specific information; that should be ready in the next day or two.

If everything looks good on your end, I can generate an official contract for signature. The only difference will be that it links to our Terms and Conditions.

Judd

On Mon, Jun 9, 2025 at 2:28 PM Ponha Lim <PonhaL@kcha.org> wrote:

Good to go, thanks Judd.

Ponha Lim | Vice President of Safety & Security
600 Andover Park W., Tukwila, WA 98188
Mobile: (206) 640-4202 | TTY: 7-1-1
www.kcha.org | [Facebook](#) | [LinkedIn](#) | [Instagram](#)

King County **Housing** Authority
Transforming lives through housing

From: Judd Kuypers <judd.kuypers@flocksafety.com>
Sent: Monday, June 9, 2025 12:51 PM
To: Kameron Mason <KameronM@kcha.org>
Cc: David Maitlen <david.maitlen@flocksafety.com>; Ponha Lim <PonhaL@kcha.org>; Joshua Stottlemeyer <JoshuaS@kcha.org>
Subject: Re: Flock/KCHA Deployment Plan Update

EXTERNAL EMAIL This email originated outside of KCHA. Do **NOT** click or open unexpected links or attachments. ***NEVER*** provide User ID or Password. If this email seems suspicious, click your **PHISH ALERT** button (or forward to HelpDesk@kcha.org from your cell phone).

Thank you, Kameron. If this is the direction we move in, we'll provide an updated quote accordingly. I'll wait for Ponha's confirmation and get you what you need based on that discussion.

Appreciate your partnership and all the work you've put into this project.

Best regard

On Mon, Jun 9, 2025 at 9:25 AM Kameron Mason <KameronM@kcha.org> wrote:

Good Morning Judd,

Looping in Ponha, but I do not see an issue with those recommendations.

Kameron Mason | Site Security Lead

600 Andover Park W., Tukwila, WA 98188

Mobile: 206-491-6630 | TTY: 7-1-1

www.kcha.org | [Facebook](#) | [LinkedIn](#) | [Instagram](#)

King County **Housing** Authority

Transforming lives through housing

From: Judd Kuypers <judd.kuypers@flocksafety.com>

Sent: Monday, June 9, 2025 9:22 AM

To: Kameron Mason <KameronM@kcha.org>

Cc: David Maitlen <david.maitlen@flocksafety.com>

Subject: Re: Flock/KCHA Deployment Plan Update

EXTERNAL EMAIL This email originated outside of KCHA. Do **NOT** click or open unexpected links or attachments. ***NEVER*** provide User ID or Password. If this email seems suspicious, click your **PHISH ALERT** button (or forward to HelpDesk@kcha.org from your cell phone).

Hi Kameron,

Hope your week's off to a good start. Just a quick nudge to keep this moving and get it across the finish line.

Let me know,
Judd

On Wed, Jun 4, 2025 at 3:23 PM Judd Kuypers <judd.kuypers@flocksafety.com> wrote:

Hi Kameron,

I hope you're good - thank you again for the partnership and your help yesterday. The Flock strategy team reviewed our plan and had three notes. Full details are in the link below:

[Deployment Tracker](#)

1. **Sprintwood Manor – North Entrance**

Recommend LPR + Solar cam bundle. A single LPR won't cover enough due to distance and angles. This setup captures eastbound plates and westbound live view.

2. **Spiritwood Manor (P#002)**

Recommend 2 cameras: one northbound, one eastbound. One camera won't cover enough.

3. **Hidden Village – South Entrance**

Current layout is too tight. We'll send a fix soon.

Would you prefer to reply with your thoughts by email or hop on a quick call to confirm KCHA's final choices?

Respectfully,

--



Judd Kuypers
Account Executive



▫ [480-695-6745](tel:480-695-6745) ▫ flocksafety.com

▫ <https://flocksafety.chilipiper.com/me/judd-kuypers/meeting-with-judd-kuypers>



--



Judd Kuypers
Account Executive



▫ [480-695-6745](tel:480-695-6745) ▫ flocksafety.com

▫ <https://flocksafety.chilipiper.com/me/judd-kuypers/meeting-with-judd-kuypers>



Judd Kuypers



Account Executive

480-695-6745 flocksafty.com

<https://flocksafety.chilipiper.com/me/judd-kuypers/meeting-with-judd-kuypers>



--



Judd Kuypers

Account Executive



480-695-6745 flocksafety.com

<https://flocksafety.chilipiper.com/me/judd-kuypers/meeting-with-judd-kuypers>



**Flock Safety + WA - King County
Housing Authority**

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Judd Kuypers
judd.kuypers@flocksafety.com
+14806956745

Created Date: 06/09/2025
Expiration Date: 07/05/2025
Quote Number: Q-145078
PO Number:



Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 600 Andover Park West Tukwila, Washington 98188

Ship To: 600 Andover Park West Seattle, Washington 98188

Billing Company Name: WA - King County Housing Authority
Billing Contact Name:
Billing Email Address:
Billing Phone:

Subscription Term: 12 Months
Payment Terms: Net 30
Retention Period: 30 Days
Billing Frequency: Annual Plan - First Year Invoiced at Signing.

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$39,400.00
Flock Safety Bundles			
Solar LPR Combo Bundle	Included	1	Included
Flock Safety LPR Products			
Flock Safety LPR, fka Falcon	Included	11	Included
Solar Long-Range LPR, fka Solar Falcon LR	Included	1	Included
Solar LPR, fka Solar Falcon	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Standard Implementation Fee	\$650.00	11	\$7,150.00
Professional Services - Solar Bundle Implementation Fee	\$900.00	1	\$900.00

Subtotal Year 1: \$47,450.00

Annual Recurring Subtotal: \$39,400.00

Estimated Tax: \$0.00

Contract Total: \$47,450.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$47,450.00
Annual Recurring after Year 1	\$39,400.00
Contract Total	\$47,450.00

*Tax not included

Product and Services Description

FlockOS Features	Description
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint [™] technology (proprietary machine learning software) and real-time alerts for unlimited users.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Solar LPR Combo Bundle	One solar-powered fixed long-range camera and one solar-powered, standard-range LPR camera on the same pole
Solar Long-Range LPR, fka Solar Falcon LR	Law enforcement grade, long range and high vehicle speed license plate recognition camera with Vehicle Fingerprint [™] technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE. Solar Power only
Solar LPR, fka Solar Falcon	Standard range license plate recognition camera with Vehicle Fingerprint [™] technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE
Professional Services - Solar Bundle Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.